

CTE Skill Certificate Test Performance Documentation

This document must be submitted to the test coordinator at the end of testing each trimester/semester.

Instructor's Name: _____ Course: Retail Management

School: _____ Test Number: 422

Students in course: _____ Date: _____

Students tested: _____

Students who passed performance objectives at or above 80%: _____

This is to *verify* that the students marked **YES** on performance accomplished the following performance objectives at or above the 80% (moderately to highly skilled) level.

1. Create a retail industry team presentation on a retail business category: building materials/hardware, food stores/grocery, auto dealers/gas stations, apparel and accessories, home furnishing/furniture, restaurants, drug stores, non store retailers (online, catalog, home shopping channel etc.)
2. Complete two abstracts related to current trends in retailing.
3. Visit two businesses that are direct competitors (preferably the business you are researching and its competitor).
4. Design a display.

Each performance is documented and kept on file by the teacher for two years.
(Check the documentation method used)

- Class period summary score sheet
- Recorded and identified in the class grade book

Instructor's Signature: _____ Date: _____