

CTE Skill Certificate Test Performance Documentation

This document must be submitted to the test coordinator at the end of testing each trimester/semester.

Instructor's Name: _____ Course: Real Estate
School: _____ Test Number: 411
Students in course: _____ Date: _____
Students tested: _____
Students who passed performance objectives at or above 80%: _____

This is to *verify* that the students marked **YES** on performance accomplished the following performance objectives at or above the 80% (moderately to highly skilled) level.

1. Identify local real estate values and market conditions.
2. Compare mortgage rates and fees.
3. Calculate qualification for a loan.
4. Calculate simple interest.
5. Calculate commission and splits with other agents and brokers.
6. Create an advertising promotional tool to promote a specific property.

Each performance is documented and kept on file by the teacher for two years.
(Check the documentation method used)

- Class period summary score sheet
- Recorded and identified in the class grade book

Instructor's Signature: _____ Date: _____